

DISPOSITION SMALL BUSINESS

<u>DLA Disposition Services</u> disposes of excess property received from the military services. The inventory changes daily and includes thousands of items: from air conditioners to vehicles, clothing to computers, and much more. That property is first offered for reutilization within the Department of Defense (DoD), transfer to other federal agencies, or donation to state and local governments and other qualified organizations.



Selling DoD surplus property. DLA Disposition Services manages the DoD surplus property sales program. Excess property that is not reutilized, transferred or donated may be sold to the public. The property, no longer needed by the government, is only sold if it is appropriate and safe for sale to the general public.

Hazardous Property Disposal. DLA Disposition Services manages the disposal of hazardous property for DoD activities, maximizing the use of each item and minimizing environmental risks and costs through monitored compliant disposal.

Special programs. A Resource Recovery and Recycling Program conserves natural resources, reduces waste products and returns revenue to the military services. Through recycling, the Precious Metals Recovery Program significantly reduces the need for DoD to purchase metals such as gold, silver and platinum family metals through recycling of excess and surplus scrap containing precious metals.

Demilitarization. Certain property is demilitarized (i.e., rendered useless for its originally intended purpose). Surplus property with inherent military characteristics must undergo "demil." Offensive and defensive weapons and associated material are demilitarized prior to sale or as a condition of sale.

Support for the U.S. military. DLA Disposition Services supports the Nation's military wherever they are called to serve. Current contingency missions see DLA Disposition Services civilians serving alongside combat forces in Afghanistan. They are part of the worldwide presence within DoD, with people serving in 16 foreign countries, two U.S. territories (Guam and Puerto Rico) and 41 states.

WHAT DOES DISPOSITION PROCURE?

Services		Supplies		
	Hazardous Waste Treatment/Storage & Disposal	0	Materials Handling Equipment (MHE)	
100	Technical Representative Services	NON 6	Warehouse Trucks & Tractors	
	Maintenance, Repair & Rebuilding of Materials Handling Equipment		Special Industry Machinery - Miscellaneous	
000	Warehousing/Storage – Excess Property Management		Precious Metals Primary Forms	
	Housekeeping – Landscaping/Grounds, Custodial, Trash & Other		Office Furniture	

WHERE TO FIND PROCUREMENT OPPORTUNITIES

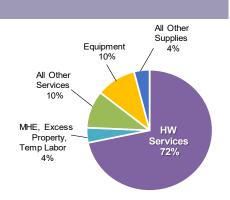
The DLA Disposition sites post their opportunities on the Federal Contract Opportunities website at beta.Sam.gov.

Search for DLA Disposition opportunities and notices in beta.Sam.gov using the following codes:

Site	Department of Defense Activity Address Code (DoDAAC)			
Battle Creek, Michigan	SP4500	SP4510		
Europe	SP4520			

MAJOR SPEND PATTERN FISCAL YEARS (FY) 2017-2019

NAICS Code	DLA DISPOSITION SERVICES	Dollars Obligated
562211	HAZARDOUS WASTE TREATMENT AND DISPOSAL	\$139,218,556
333120	CONSTRUCTION MACHINERY MANUFACTURING	\$21,208,234
322211	CORRUGATED AND SOLID FIBER BOX MANUFACTURING	\$8,447,716
333924	INDUSTRIAL TRUCK, TRACTOR, TRAILER, AND STACKER MACHINERY MANUFACTURING	\$6,727,161
444130	HARDWARE STORES	\$2,769,646
493110	GENERAL WAREHOUSING AND STORAGE	\$2,706,685
541211	OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS	\$2,222,915
561210	FACILITIES SUPPORT SERVICES	\$1,914,010
331529	OTHER NONFERROUS METAL FOUNDRIES (EXCEPT DIE-CASTING)	\$1,898,581
561720	JANITORIAL SERVICES	\$1,614,269
541990	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	\$1,362,201
541613	MARKETING CONSULTING SERVICES	\$1,160,085
561320	TEMPORARY HELP SERVICES	\$1,081,889
339113	SURGICAL APPLIANCE AND SUPPLIES MANUFACTURING	\$1,029,089
562111	SOLID WASTE COLLECTION	\$981,102



FY 2020 & 2021 FORECASTED OPPORTUNITIES

Туре	Program/Product	Value	Estimated S Rele	
Major	70k RT Forklift	\$670K	FY20	
Acquisitions	Hazardous Waste (HW) Disposal (San Diego)	\$13.8M	FY20	
	Hazardous Waste (HW) Disposal (Ft. Bragg / Camp Lejeune / Cherry Point)	\$10.8M	FY20	
	HW Disposal (Barstow, California)	\$7.5M		FY21
	HW Disposal (Hawaii)	\$8.7M		FY21
	Rough Terrain Container Handler	\$2.8M	FY20	
	Afghanistan MHE Maintenance	\$3.9M	FY20	
Major Public	CONUS Regional POL & Fuel Sales	\$3.0M	FY20	
Sales*	CONUS-wide E-Recycle contracts	\$54.0M	FY20	
	CONUS Demilitarization contracts	\$4.0M	FY20	
	Scrap & Salvage Recycling	\$41.5M		
*Public Sales Value is DLA Revenue received by a Purchaser				

DLA DISPOSITION SMALL BUSINESS and SALES CONTACT INFORMATION

Small Business Office Email:	DLA.DispositionSvcs.OSBP@dla.mil
Associate Small Business Director	269-961-4071
Public Sales	269-961-5028

WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES

Additional information and resources can be found on the DLA Small Business website at www.dla.mil/smallbusiness.

Visit DLA Disposition Services' website at www.dla.mil/DispositionServices.